

Solvane cuts gas use without a full retrofit.

SOLVANE

Solvane — retrofit-friendly home heating electrification

A Series A case for cutting gas use through an installable hybrid controller.



Full heat pump retrofits are costly and disruptive.

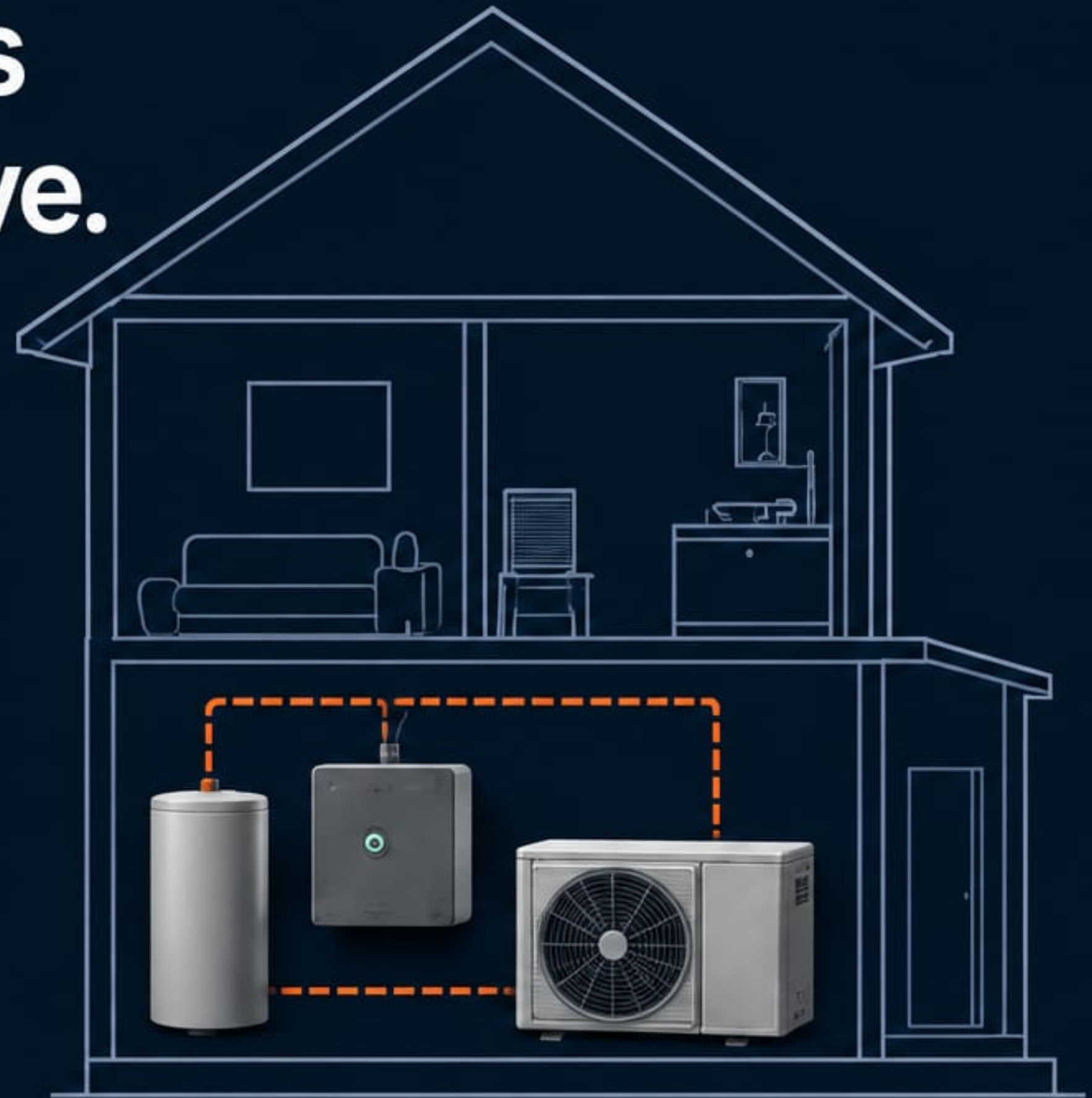
Full heat pump retrofit

Cost

\$18,000

Installation time

3 days



Source: Company-provided invented figures.

Solvane makes existing heating equipment work as one system.



Source: Company-provided invented figures.

Solvane installs in four hours for \$4,200.



Solvane

4 hours

\$4,200

Full retrofit

3 days

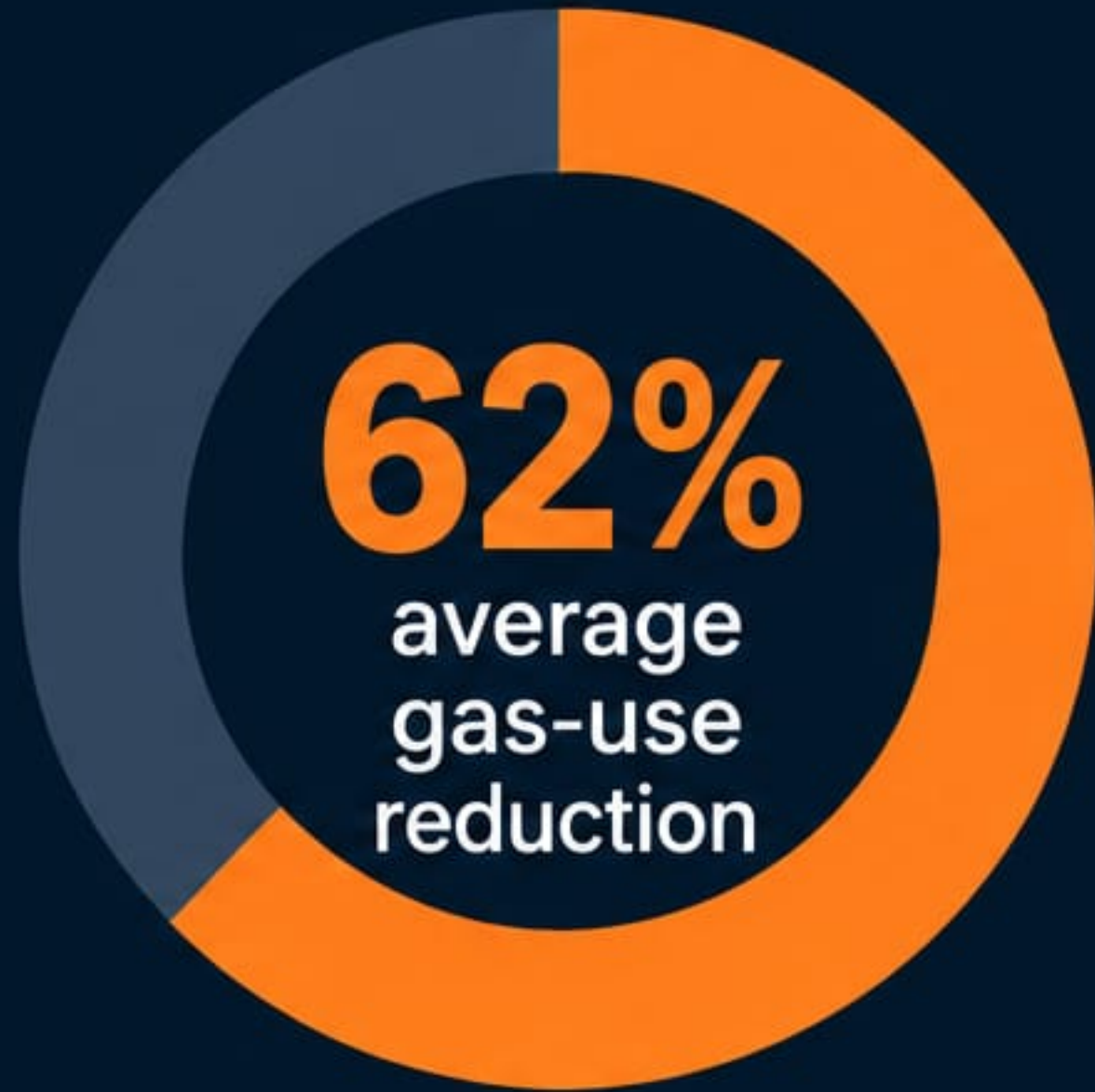
\$18,000

⌚ Time

💰 Cost

Source: Company-provided invented figures.

Field homes cut gas use by 62% on average.



1,900
homes installed

Source: Company-provided invented figures.

Solvane targets homes with existing boilers and room for a small heat pump.



Source: Company-provided invented figures.

Hardware margin and monitoring create two revenue streams.

Hardware gross margin



41%

gross margin on
controller hardware

Monitoring



\$9/month

per-home subscription
for monitoring

Source: Company-provided invented figures.

Installer partners make the retrofit channel tangible.

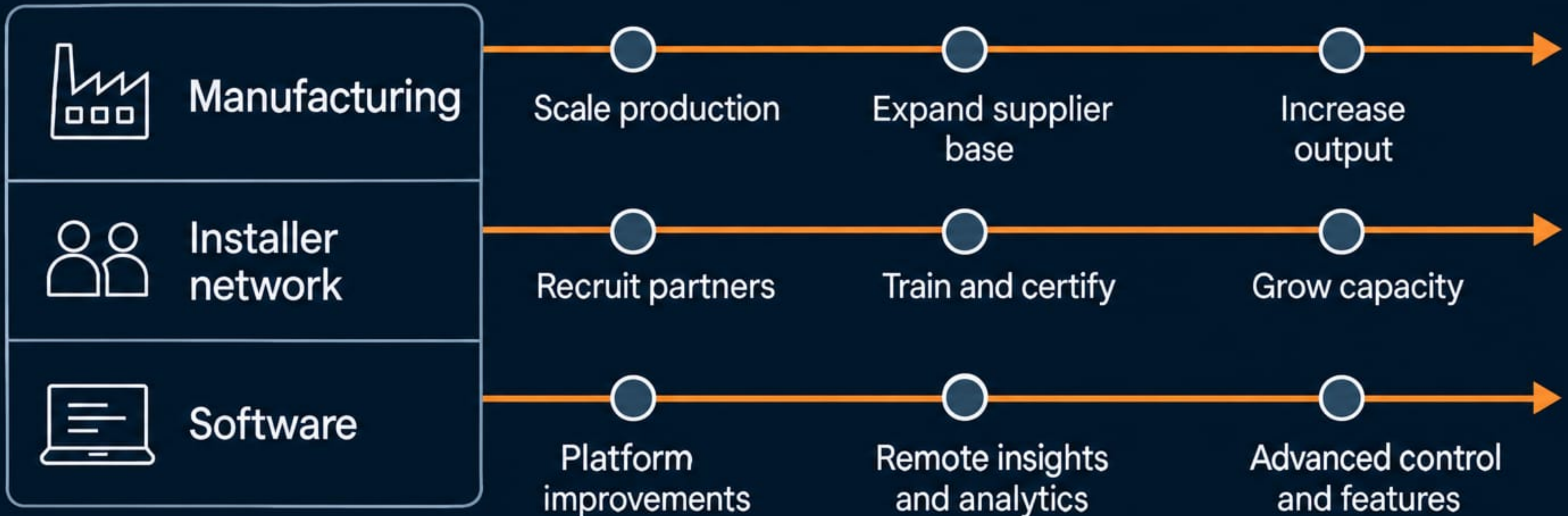


140

partner
installers

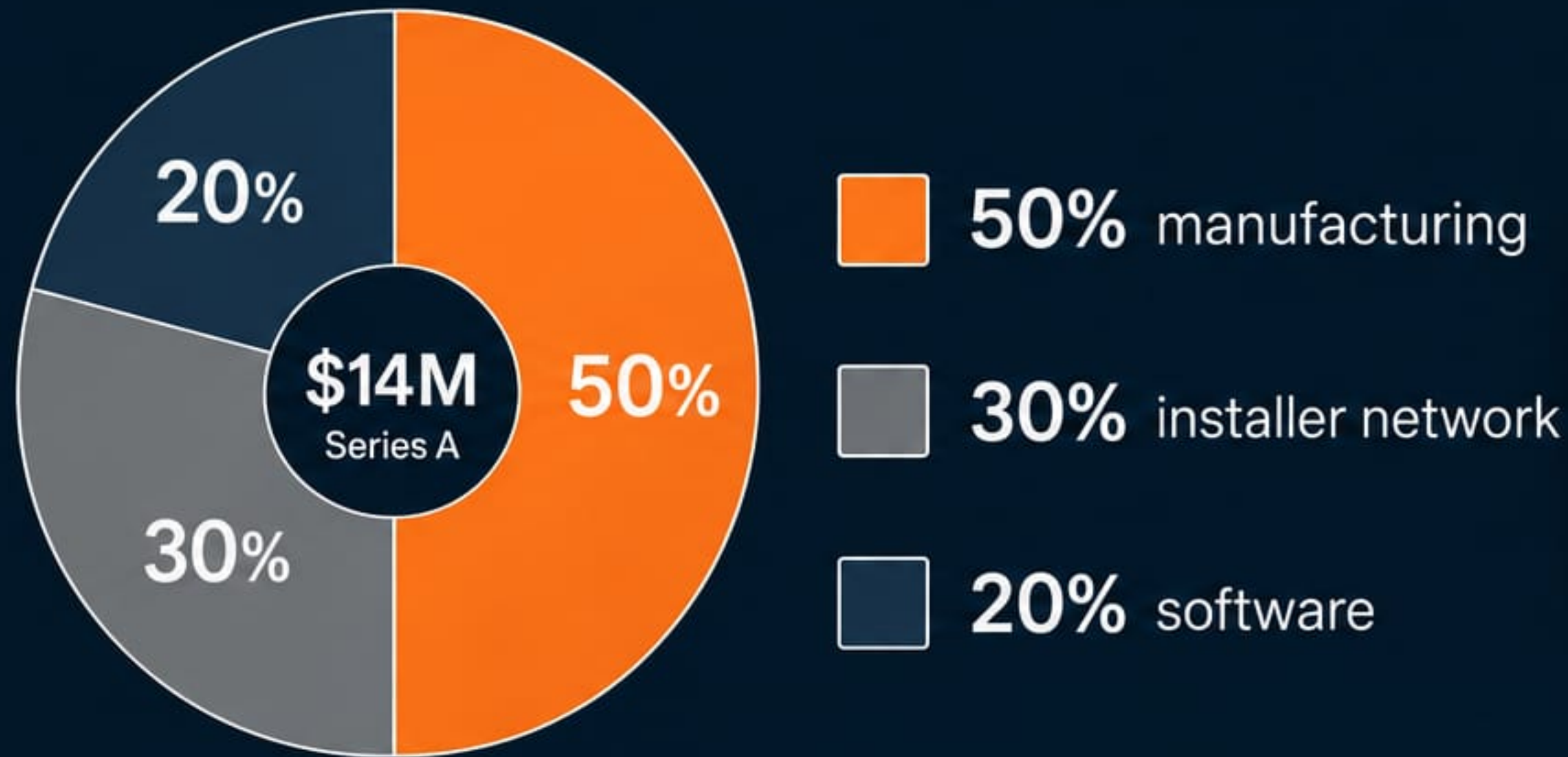
Source: Company-provided invented figures.

The roadmap scales manufacturing, channel capacity, and software.



Source: Company-provided invented figures.

A \$14M Series A funds the next stage of execution.



Source: Company-provided invented figures.



SOLVANE